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Salesforce Customizations

Salesforce Architecture, Design, Implementation and Training

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General Productivity

Application Name	3 rd Party Vendor	Details	Link on AppExchange	Est. Dev. Time
Mass Update and Mass Edit from List View	Salesforce Labs	 Mass update one field for multiple records (the save value for all records) Mass edit multiple standard fields for multiple records (e.g. address, phone) 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 000018mbBEAQ	0.25
Mass Updates Tasks, Activities, and Create Multiple Tasks	Versatile Capitalist	 Update multiple tasks and activities at once from a list view Create the same task for multiple accounts, organizations, and/or leads 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 00003IleFEAS	0.25
Google Links	Software Anywhere	Add useful Google links directly to Contact, Lead, and Account records; puts the ease of google searching within Salesforce - Google Maps - Google Directions and Reverse Directions - Local Weather and Time	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 00003IVB7EAO	0.25
Multi-Select Picklist Frequency Reports	Marzapps	- Create reports based on <u>one</u> picklist value in a multi-picklist field	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 0000B53brEAB	0.25
Mass Update and Mass Edit from List View	Salesforce Labs	 Mass update one field for multiple records (the save value for all records) Mass edit multiple standard fields for multiple records (e.g. address, phone) 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 000018mbBEAQ	0.25
Side Calendar	CloudClickware	 See your calendar on every page. Days with events are highlighted. Drill down to see events for the day. Create a new event with one click. 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 0000B50VmEAJ	0.25
Account Hierarchy	AppShark	Customize your account hierarchy page.Provides global view, including Contacts!	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 0000B4xkEEAR	0.25
Data Exporter	Mindfire Solutions	- Export records from the list view of any object and parent object fields.	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300	0.25

	- No longer need to recreate the view/list in Reports to export.	<u>0000B566AEAR</u>	
Attachment Notifier Coll	 Lets you see which tasks and events within Salesforce have an attachment. View notification in related lists (e.g. Activity History) as checkmark 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 0000B4xkEEAR	0.25

Communications

Application Name	3 rd Party Vendor	Details	Link on AppExchange	Est. Dev.
S-Docs Free Document Generator (PDF, Word, Excel)	ME2 Systems	 Generate multiple documents at once using a button Uses templates for auto-document generation Ability to email the generated documents Can pull data from parent objects and child records Free account has two templates only (\$8/mo for unlimited templates) 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 00003HeuPEAS	Time 1.00
MST Mass Email	MST Solutions	 Provides Mass Email button that can be added to Contact/Lead list views, and Campaign detail page Can be customized for custom objects with Contact/Lead relations 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 0000B5ESSEA3	0.5
aiEasyLabel Lite	Alpha Index	 Produce mailing labels for Leads, Contacts & Accounts from a list view. Saves label to PDF. One template available for free. 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 0000B4bsGEAR	0.25
Free Gmail to Salesforce Integration	Ebsta	 Add emails and sync your calendars. Instantly view contact information and related accounts, opportunities, and activities. Free for up to 3 users. 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 0000B4xVrEAJ	0.50
MailChimp for Salesforce	MailChimp	 Sync MailChimp and Salesforce data. Manage subscribers and create custom queries. Does not yet sync to Campaign Member Status 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 0000B3byfEAB	0.50

Student (and Parent) Management

Application Name	3 rd Party Vendor	Details	Link on AppExchange	Est. Dev.
				Time
StudentForce	Studentforce.com	- Designed by students for students	https://appexchange.salesforce.co	N/A
	LLC	- Manage day-to-day learning activities	m/listingDetail?listingId=a0N300 000016aUcEAI	
SchoolForce	Acumen	- Designed specifically for schools	https://appexchange.salesforce.co	N/A
	Solutions	- Comprehensive student performance management	m/listingDetail?listingId=a0N300 00007rBVWEA2	
		- Student demographics, attendance, behavior, etc.	0000/IBV WEAZ	
Attendance Tracker	ES	- Track students attendance to programs (e.g. after school, camps)	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 00005uqk2EAA	3.00
		- \$50 p/user p/year, 10 user minimum		

Volunteer Management

Application Name	3 rd Party Vendor	Details	Link on AppExchange	Est. Dev. Time
Volunteer Management	Salesforce Labs	 Track details of volunteer events Associate users and/or volunteers to those events Track accumulated volunteer hours for contacts 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 000016bhjEAA	0.50
Volunteers for Salesforce	DJH Consulting	 Manage volunteer events and people Manage positions, shifts, and hours Volunteer Shift calendar Mass edit and assign volunteer hours 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 00003JBggEAG	1.00

Donor/Fundraising Management

Application Name	3 rd Party Vendor	Details	Link on AppExchange	Est. Dev.
				Time
Donation Split	The Cloud for Good	Record how donations can be "spent" between programsSplit donations into different designations (custom)	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 000059P3fEAE	0.50
Budgets	Salesforce Labs	 Manage your budgets in one place Report on your budgets and see real-time view of allocated funds 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 000016aZwEAI	0.50
BudgetingForce	Salesforce Labs	 Manage budgets and purchase requests Four levels of accountability – budgets, program budgets, budget lines, purchase requests Link budget lines to specific vendors/contractors Charts visualize committed vs. uncommitted and program distribution 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 00004g2xOEAQ	1.00
Add Multiple Opportunity Tasks	Salesforce Labs	 Add multiple tasks in one page to an opportunity Add up to 5 tasks at one time, or can customize for more tasks 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 000016chhEAA	0.50

Event Management

Application Name	3 rd Party Vendor	Details	Link on AppExchange	Est. Dev. Time
Eventbrite Sync	Eventbrite	 Sync the registrants of your Eventbrite event directly to Salesforce Automatically creates or updates existing contacts and leads in Salesforce Adds the contacts and leads to the campaign using the sync tool 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 00005uwzXEAQ	0.25
Events	Salesforce Labs	 Manage public or private events Can be used for event, conference, and briefing center management Connect and track events, speakers, venues, rooms, tracks, sessions, registered attendees, budgets, and expenses 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 00005vK3CEAU	1.00
Campaign Combiner	Groundwire Consulting	 Add campaign members from one or multiple existing campaigns into a target campaign Use the same tool to <i>exclude</i> campaign members who belong to other campaigns Saves time in adding campaign members 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 00003IIDHEA0	0.25

Miscellaneous

Application Name	3 rd Party Vendor	Details	Link on AppExchange	Est. Dev. Time
Mass Lead Converter	Salesforce Labs	- Convert multiple leads if they belong to the same organization	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 00004g33vEAA	0.25
Assign Case to Self	Salesforce Labs	- Adds button to case layout so that a user can reassign case to him/herself	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 000016caOEAQ	0.25
Case History with Email	Salesforce Labs	 View a history of actions on a single case in a chronological timeline Able to send an email containing all public information to the associated Case contact 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 000016aSzEAI	0.25
Zapier	Zapier	 Automates and integrates multiple CRMs \$15 p/mo (free if logo is placed on site; 15% discount for nonprofits) Can integrate Salesforce with Gmail, Mailchimp, Quickbooks Online, Office 365, Basecamp, Wordpress, LinkedIn, Eventbrite, Box, Dropbox, GotoWebinar, Facebook, Smartsheet, Instagram, ConstantContact, Weebly, etc. 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 00007pJYIEA2	2.00
Formyoula	Solution Rock	 Create forms within Salesforce that map to any Salesforce object. Intuitive forms that work on desktop and mobile 	https://appexchange.salesforce.co m/listingDetail?listingId=a0N300 0000B4ijNEAR	0.50-1.00